



## **JOB ADVERT – SALES MANAGER**

### **Sales Manager**

SunTap Uganda is a Ugandan Solar company that sells and Installs solar systems. We are looking for Sales Manager that is self-driven and result oriented and that has excellent communication and customer service skills.

### **Key responsibilities**

- Develop a sales strategy to achieve organizational sales goals and revenues
- Forecast annual, quarterly and monthly sales revenue
- Set individual sales targets with sales team and co-ordinate sales action plans for individual salespeople
- Evaluate performance of sales staff
- Manage, develop, coach, control and motivate the sales teams

### **Minimum Requirements**

- Minimum 35 years old
- Minimum Bachelor's degree in business related areas
- At least 2 years experience as a Sales Manager, with specific experience in all aspects of planning and implementing sales strategy
- At least 4 years experience working for Solar, Insurance or Microfinance organisations
- Demonstrated and proven sales results
- Excellent reporting and presentation skills
- Knowledge of at least 2 local languages

Please send a cover letter and resume with at least 3 references from your former employer to [info@suntap.ug](mailto:info@suntap.ug) not later than **22<sup>nd</sup> March 2019**.